## NPO GOVERNANCE TOOL BOX SERIES

## SOURCE FOR POTENTIAL BOARD MEMBERS AND CREATING A SUPPORT BASE



Financial Management Service Foundation
C-56/47, $3^{\text {rd }}$ Floor
Sector 62, NOIDA 201307
Ph: 91-120-4773200
Fax: 91-120-4773227
Email: fmsf@fmsfindia.org

## CP A

CENTRE FOR PROMOTING ACCOUNTABILITY

## OUTLINE OF GOVERNANCE TOOL BOX

Vol. I: Tools for identifying, recruiting and developing a Board
Issue 1: Characteristics of Board Member- Click here to download
Issue 2: What materials to be shared with the Board Members- Click here to download
Issue 3: Board Members commitment sheet (to be reviewed every year)- Click here to download
Issue 4: Areas to be covered in Board Orientation process-Click here to download
Issue 5: Board Diversity Matrix- Click here to download
Issue 6: Board Size- Click here to download
Issue 7: Source for Potential Board Members and Creating a support base
Vol. II: Job description (Including do's and don'ts)
Issue 1: Chairperson (Including do's and don'ts )

Issue 2: Board Members

Issue 3: Secretary
Issue 4: Treasurer

Issue 5: Vice-Chairman
Vol. III: Board Evaluations

Issue 1: Board Evaluation Form

Issue 2: CEO performance appraisal form
Vol. IV: Board Committee

Issue 1: Executive Committees
Issue 2: Audit Committee
Issue 3: Finance Committee

Issue 4: Human Resource Committee

Issue 5: Program Committee
Vol. V: Policies

Issue 1: Human Resource Policy
Issue 2: Finance Policy
Issue 3: Conflict of Interest Policy
Issue 4: Gender Policy
Vol. VI: Conducting Meetings/Making Decisions
Issue 1: Notice
Issue 2: Setting the Agenda
Issue 3: Writing Minutes
Issue 4: Taking Resolutions
Issue 5: Attendance
Issue 6: Following up on Decision
Issue 7: Evaluating a Board Member
Vol. VII: Creating a Board Manual
Issue 1: Need for the Board Manual
Issue 2: Organization Essentials
Issue 3: Board Structure and Processes
Issue 4: Board - ED Relations
Issue 5: Executive Parameters
Issue 6: Review of Board Manual

## TOOLS FOR IDENTIFYING, REGRUTTING \& DEVELOPING A BOARD

## SOURCE FOR POTENTIAL BOARD MEMBERS AND CREATING A SUPPORT BASE

## CONTENTS

INTRODUCTION ..... 4
CHALLENGES FACED BY THE ORGANIZATION ..... 5
VARIOUS LEVELS IN GOVERNANCE PROCESS ..... 5
CREATING A SUPPORT BASE FOR POTENTIAL BOARD MEMBERS ..... 6
ENGAGING THE SUPPORT BASE ..... 7
EXERCISE ..... 8

## 1. INTRODUCTION:

Board Members play a crucial role in any organization. They are the trustees who hold the organization in trust. At the same time, they are volunteers, don't derive any benefit from the organization and have to act as the ultimate reference point. The motivating factor for a person to join the Board of an organization is the cause for which the organization works.

## 2. CHALLENGES FACED BY THE ORGANIZATION:

Many trust deed/ Articles of Association / rules \& regulation of organizations provide for rotation of Board members. When the rotation falls due, it becomes a challenge to identify new members. There are no material benefits for being on the Board and at the same time, there are sacrifices of time involved. Further finding persons who understand the principle of NPO Governance is also not easy.

Another important issue is of time. People who believe/ are motivated by the cause may not have time required to be in the Board. Potential Board members must be able to give time. In effect, this leaves the organization with a very limited option of persons available to be Board members. Unless, this is carefully planned and charted out it may so happen that when the time for rotation/change of members come, there may not be enough person to fill in the vacancy.

## 3. VARIOUS LEVELS IN GOVERNANCE PROCESS:



In an organization a General body and a Governing body is legally mandated and all the members are mostly volunteers. Some organizations also have an Executive committee that is above the governing body. Executive committee comprises of key staff and some volunteers. However, it is very much necessary to create a supporter or volunteer base from where the organization can pick up its potential Board members. This volunteer base is not mandated legally but is a desirable practice that an organization may choose to follow. The size of the volunteer base should be around 2.5 times the General body size so that in case of rotation/change of Board members the organization will have ample choices to opt from.

Keeping all this in mind, an organization has to systematically create a support base of potential Board members.

## 4. CREATING A SUPPORT BASE OF POTENTIAL BOARD MEMBERS:

In order to create a pool of potential Board members the first step is to have categories fixed. The organization has to set the skills/expertise that is required in the Board so that new dimensions can be brought into the Board. Finding potential members from diverse backgrounds with positive attitude to join the Board is essential. Please refer NPO Governance Tool Box Series, Vol-1, Issue-5, Board Diversity Matrix for more details regarding introducing diversity in the Board (refer http://fmsfindia.org.in/publication_upload/gov-series/gsv1i5.pdf) .

Possible sources from which an organization can identify members for the support base are:

- Board members of similar sized organizations.
- CEOs of other unrelated charitable organizations.
- Inviting volunteers
- Advisory committee members
- Community leader
- Staff of un-related donor agencies
- Domain specialists
- Technical experts

Just creating a data base or pool of volunteers is not enough for an organization. Even though these groups of people are legally not part of the governance process of the organization, efforts must be made to involve them in the organization in various ways. They can be made part of the organization in various ways. They can be made part of any sub-committee of the organization.

## 5. ENGAGING THE SUPPORT BASE:

- Nurturing the members by making them feel respected and valued and making them understand what the organization stands for.
- Making them feel that they are part of the process.
- Sharing information regularly with our volunteer base so that they are well informed about the organization.
- Inviting members to special occasions/meetings.
- Involving them by asking them to select committees or roles they prefer and be a part of non-legislative advisory/standing committees. Organization can ask the members to share their views on other areas in which the organization needs help.

By doing all this, an organization can create a strong volunteer base which can later be turned into potential Board members who can add value to the organization.

There is a tool kit given in the following page (annexure 1) by which volunteers can be selected to be part of the support base. The kit consists of few parameters to decide upon the selection of volunteers for the support base.

# Watch out for the next volume on " Job Descriptionof Chair Person". 

Published by Mr. Sanjay Patra on behalf of
Financial Management Service Foundation
C-56/47, $3{ }^{\text {rd }}$ Floor, Sector 62, NOIDA 201307
Tel: 91-120-47732200, Fax: 91-120-4773227
Email: fmsf@fmsfindia.org

## EVALUATE POTENTIAL MEMBERS FOR THE SUPPORT BASE

Rate on a scale of 1-5 (1 being the lowest and 5 being the highest)

| Name of <br> Potential <br> Member | Alignment <br> with <br> vision/mission | Past <br> Experience | Time <br> Availability | Independence | No conflict <br> of interest | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

## Score Card:

Scores Obtained:
Maximum Marks: 25

## INTERPRETING THE RESULTS:

- If the total score is more than 15 with a minimum of 2 in each parameter, the member is well suited for the organization.

FMSF Launched a 4 months certificate program on Governance. This provides a comprehensive understanding on Governance to participants. This is completely e-based program. The first batch has commenced from $15^{\text {th }}$ July’ 12. Please download the brochure from our website www.fmsflearningsystems.org


LIMITED SEATS!!!
REGISTRATION NOW OPEN FOR $2^{\text {ND }}$

BATCH
HURRY

*More than 440 Pages of anafysis

* 耳utfiored 6y Mr: Manoj Fogla, renowned expert on FCRX Law
*Critical Input from Mr. J. K Chattopadhyay, Former Deputy Secretary (FCRM) at Ministry of Home תffairs
* Covers all the possible Controversies and critical issues of FCR界 and outcome of extensive research on the subject
*Would Ge beneficial for $\mathcal{M} G \mathrm{O}$ s, Finance Consuftants, fluditors and othier associated with $\operatorname{NG}$ GO Sector
 $\operatorname{cog}_{\text {on }}$ to: 0 :

Order 10 Bookss Rs. 700/per 6ook

Order 25 Books Rs. 600/per 6ook.
*Add Rs. 50 per 6ook towards Shipping and handing chargess
Phease send thie chieque in favour of
"Centre for Promoting Accountabifity" payable at NOIDA at:
Financial Management Service Foundation C-56/47, 3nf Ffoor, Sector 62 FOIDA - 201307 Qf: 91-120-4773200 Email: fmosfiffimsindia.org fmsf Log on to: wwurufmsindiai ong; www.forufongar.org to place your oder

## Procure your copy of the book

"COMPREAFENSIUE COMSMENTARIES ONFCRA 2010"


## Published by FMSF \& VANI

The highlights of the book are:

- Frequently Asked Questions
- Analysis of Foreign Contribution \& Foreign Hospitality
- Analysis of Foreign Source \& Foreign Company
- Analysis of Organisations of Political Nature
- Analysis of Audio Visual Broadcast \& Community Radio
- Analysis of Gift Received from Relatives \& Foreign Sources
- Procedure for obtaining Registration \& Prior Permission
- Common grounds for rejection of Applications for

Registration \& Prior Permission

- Procedure for Renewal of Registration
- Suspension \& Cancellation of Registration Certificate
- Law relating to Board Member and Changes in Board
- Administrative Expenses \& Speculative Investments
- Designated \& Multiple Bank Accounts
- Procedure for Change in Bank Account
- Procedure for change in Address, Nature or Objectives
- Role \& Responsibility of Bank
- Investment \& Fixed Assets
- Custody and Management of FC \& Assets by Central Government
- Transfer of Funds to other FC Registered Organisations
- Transfer of Funds to other Unregistered Organisations
- Loan from Domestic \& Other Sources
-Applicability to Liaison Offices \& Branch Offices of Foreign NGOs
- International Transfers, Activities \& Transactions
-Supporting individual Beneficiaries, CBOs and SHGs
- Legal Due Diligence for Donors

